Disadvantaged Business Enterprise Program Methodology for Roanoke-Blacksburg Airport

Roanoke, Virginia

October 2024

METHODOLOGY for Establishing the FY 2025 – FY 2027 Overall Disadvantaged Business Enterprise (DBE) Goal for Roanoke-Blacksburg Airport, Roanoke, Virginia.

In fulfillment of the requirements of 49 CFR Part 26, the Roanoke-Blacksburg Airport (hereafter 'the Airport') has developed a proposed Overall Goal for FY 2025-2027 FAA-AIP projects for the Airport. The methodology used in establishing this goal is described herein.

Airport Sponsor: Roanoke Regional Airport Commission

Airport: Roanoke-Blacksburg Airport

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I. Detailed Methodology: Specific Steps

A. Amount of Goal

The Airport's FY 2025-2027 overall goal for the Federal financial assistance it will expend in USDOT-assisted contracts is the following:

Overall Goal:	4.6%
Race-Neutral:	0.0%
Race-Conscious:	4.6%

Given the amount of USDOT-assisted contracts that the Airport expects to let from FY 2025-2027, which is approximately **$117,090,000** this means that the Airport has set a goal of expending approximately **$5,331,555** with DBEs during this period.

B. Determination of the Market Area of the Study

The normal market area was based on discussions with the Airport staff and an assessment of bidders from similar recent projects. Specifically, the market area is based on where the substantial majority of bidders, both successful and unsuccessful are located and where the substantial majority of funding was spent as illustrated in **Table 1** below:

Table 1: Roanoke-Blacksburg Airport Market Area

COUNTY	BIDDERS	PERCENT OF BIDDERS	DOLLARS	PERCENT OF DOLLARS
Buchanan	2	28.6%	$4,038,470	39.3%
Roanoke	4	57.1%	$6,246,820	60.7%
Market Area	6	85.7%	$10,285,290	100.0%
Other	1	14.3%	$0	0.0%
Total	7	100.0%	$10,285,290	100.0%

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SOURCE: Roanoke-Blacksburg Airport

C. Determination of relevant NAICS Codes

Based on information provided by the Airport concerning the proposed projects for this fiscal year, a list of NAICS codes corresponding to these projects was developed and is shown below:

Table 2a: Roanoke-Blacksburg Regional Airport
FY 2025 Projects & Activities

PROJECT	ACTIVITY	NAICS
Rehabilitation Taxiway B (B1-B5) & Hold Apron Construction	Highway & Street	237310
	Site Prep	238910
	Geotechnical Testing	541380
	Environmental	541620
	Landscaping	561730
Runway 6/24 Rehabilitation Design	Engineering	541330
Land Acquisition	Appraisal	531320
	Legal Services	541110
	Title Abstract & Settlement Offices	541191
	Engineering	541330
	Survey	541370
Terminal Improvements - Security Checkpoint & EDS Relocation/Baggage Reconfiguration Design	Engineering	541330
Terminal Improvements Phase 1 - Security Checkpoint (BIL) - Construction	Building Construction	236220
	Concrete	238110
	Masonry Contractors	238140
	Other Foundation, Structure, and Building Exterior Contractors	238190
	Electrical Contractors	238210
	Plumbing, Heating, and Air-Conditioning Contractors	238220
	Drywall and Insulation Contractors	238310

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Table 2b: Roanoke-Blacksburg Regional Airport
FY 2026 Projects & Activities

PROJECT	ACTIVITY	NAICS
Runway 6/24 Rehabilitation Phase 1 Construction	Highway & Street	237310
	Site Prep	238910
	Geotechnical Testing	541380
	Environmental	541620
	Landscaping	561730
Runway 6/24 Extension NEPA	Engineering	541330
	Environmental	541620
Runway 24 EMAS Design	Engineering	541330
Terminal Improvements Phase 2 - EDS/ Baggage (BIL)	Building Construction	236220
	Electrical Contractors	238210
	Other Building Equipment Contractors	238290
	Drywall and Insulation Contractors	238310
	Conveyor & Conveying Equipment Manufacturing	333922

Table 2c: Roanoke-Blacksburg Airport
FY 2027 Projects & Activities

PROJECT	ACTIVITY	NAICS
Runway 6/24 Rehabilitation - Phase 2 Construction	Highway & Street	237310
	Site Prep	238910
	Geotechnical Testing	541380
	Environmental	541620
	Landscaping	561730
Taxiway A Rehabilitation Design	Engineering	541330
Runway 24 EMAS Construction	Highway & Street	237310
	Electrical Contractors	238210
	Site Prep	238910
	Engineering	541330
	Geotechnical Testing	541380
	Landscaping	561730

SOURCE: Roanoke-Blacksburg Airport

D. Determination of Relative Availability of DBEs in Market Area, Compared to all Firms

Table 3a: DBES — Roanoke-Blacksburg Airport by Relevant NAICS Codes
Rehabilitation Taxiway B (B1-B5) & Hold Apron Construction

ACTIVITY	NAICS CODES	DBE FIRMS	All FIRMS	% of DBE FIRMS AVAILABLE	NAICS DOLLARS	DBE DOLLARS
Highway & Street	237310	3	18	16.7%	$3,208,333	$534,722
Site Prep	238910	1	19	5.3%	$940,500	$49,500
Geotechnical Testing	541380	29	149	19.5%	$495,000	$96,342
Environmental	541620	59	284	20.8%	$256,667	$53,322
Landscaping	561730	0	87	0.0%	$49,500	$0
Total					$4,950,000	$733,886
Weighted Step 1 Goal =						14.8%

SOURCES:
2022 County Business Patterns, U.S. Census Bureau
Virginia UCP DBE Directory, September 2024

Table 3b: DBES — Roanoke-Blacksburg Airport by Relevant NAICS Codes
Runway 6/24 Rehabilitation Design

ACTIVITY	NAICS CODES	DBE FIRMS	All FIRMS	% of DBE FIRMS AVAILABLE	NAICS DOLLARS	DBE DOLLARS
Engineering	541330	140	2281	6.1%	$1,800,000	$110,478
Total					$1,800,000	$110,478
Weighted Step 1 Goal =						6.1%

SOURCES:
2022 County Business Patterns, U.S. Census Bureau
Virginia UCP DBE Directory, September 2024

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Table 3c: DBES—Roanoke-Blacksburg Airport by Relevant NAICS Codes
Land Acquisition

ACTIVITY	NAICS CODES	DBE FIRMS	ALL FIRMS	% of DBE FIRMS AVAILABLE	NAICS DOLLARS	DBE DOLLARS
Appraisal	531320	4	388	1.0%	$37,881	$391
Legal Services	541110	1	3,446	0.0%	$31,567	$9
Title Abstract & Settlement	541191	1	483	0.2%	$14,205	$29
Engineering	541330	140	2,281	6.1%	$109,608	$6,727
Survey	541370	24	233	10.3%	$22,739	$2,342
Total					$230,000	$12,672
Weighted Step 1 Goal =						5.5%

SOURCES:
2022 County Business Patterns, U.S. Census Bureau
Virginia UCP DBE Directory, September 2024

Table 3d: DBES — Roanoke-Blacksburg Airport by Relevant NAICS Codes
Terminal Improvements - Security Checkpoint & EDS Relocation/Baggage Reconfiguration Design

ACTIVITY	NAICS CODES	DBE FIRMS	ALL FIRMS	% of DBE FIRMS AVAILABLE	NAICS DOLLARS	DBE DOLLARS
Engineering	541330	140	2281	6.1%	$2,880,000	$176,765
Total					$2,880,000	$176,765
Weighted Step 1 Goal =						6.1%

SOURCES:
2022 County Business Patterns, U.S. Census Bureau
Virginia UCP DBE Directory, September 2024

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Table 3e: DBES — Roanoke-Blacksburg Airport by Relevant NAICS Codes
Terminal Improvements Phase 1 — Security Checkpoint (BIL) — Construction

ACTIVITY	NAICS CODES	DBE FIRMS	ALL FIRMS	% of DBE FIRMS AVAILABLE	NAICS DOLLARS	DBE DOLLARS
Building Construction	236220	1	27	3.7%	$8,993,334	$333,086
Concrete	238110	1	10	10.0%	$543,010	$54,301
Masonry Contractors	238140	0	14	0.0%	$765,150	$0
Other Foundation, Structure, and Building Exterior Contractors	238190	1	5	20.0%	$2,594,181	$518,836
Electrical Contractors	238210	0	40	0.0%	$4,184,460	$0
Plumbing, Heating, and Air-Conditioning Contractors	238220	0	70	0.0%	$3,480,200	$0
Drywall and Insulation Contractors	238310	0	14	0.0%	$1,579,665	$0
Total					$22.140,000	$906,224
Weighted Step 1 Goal =						4.1%

SOURCES:
2022 County Business Patterns, U.S. Census Bureau
Virginia UCP DBE Directory, September 2024

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Table 3f: DBES — Roanoke-Blacksburg Airport by Relevant NAICS Codes
Runway 6/24 Rehabilitation Phase 1 Construction

ACTIVITY	NAICS CODES	DBE FIRMS	ALL FIRMS	% of DBE FIRMS AVAILABLE	NAICS DOLLARS	DBE DOLLARS
Highway & Street	237310	3	18	16.7%	$6,416,667	$1,069,445
Site Prep	238910	1	19	5.3%	$1,881,000	$99,000
Geotechnical Testing	541380	29	149	19.5%	$990,000	$192,685
Environmental	541620	59	284	20.8%	$513,333	$106,643
Landscaping	561730	0	87	0.0%	$99,000	$0
Total					$9,900,000	$1,467,772
Weighted Step 1 Goal =						14.8%

SOURCES:
2022 County Business Patterns, U.S. Census Bureau
Virginia UCP DBE Directory, September 2024

Table 3g: DBES — Roanoke-Blacksburg Airport by Relevant NAICS Codes
Runway 6/24 Extension NEPA

ACTIVITY	NAICS CODES	DBE FIRMS	ALL FIRMS	% of DBE FIRMS AVAILABLE	NAICS DOLLARS	DBE DOLLARS
Engineering	541330	**140**	**2281**	**6.1%**	**$1,980,000**	**$121,526**
Environmental	541620	**59**	**284**	**20.8%**	**$1,980,000**	**$411,338**
Total					**$3,960,000**	**$532,864**
Weighted Step 1 Goal =						**13.5%**

SOURCES:
2022 County Business Patterns, U.S. Census Bureau
Virginia UCP DBE Directory, September 2024

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Table 3h: DBES — Roanoke-Blacksburg Airport by Relevant NAICS Codes
Runway 24 EMAS Design

ACTIVITY	NAICS CODES	DBE FIRMS	ALL FIRMS	% of DBE FIRMS AVAILABLE	NAICS DOLLARS	DBE DOLLARS
Engineering	541330	140	2281	6.1%	$1,980,000	$121,526
Total					$1,980,000	$121,526
Weighted Step 1 Goal =						6.1%

SOURCES:
2022 County Business Patterns, U.S. Census Bureau
Virginia UCP DBE Directory, September 2024

Table 3i: DBES — Roanoke-Blacksburg Airport by Relevant NAICS Codes
Terminal Improvements Phase 2 — EDS/Baggage (BIL)

ACTIVITY	NAICS CODES	DBE FIRMS	ALL FIRMS	% of DBE FIRMS AVAILABLE	NAICS DOLLARS	DBE DOLLARS
Building Construction	236220	1	27	3.7%	$3,800,000	$140,741
Electrical Contractors	238210	0	40	0.0%	$3,800,000	$0
Other Building Equipment Contractors	238290	0	9	0.0%	$3,800,000	$0
Drywall & Insulation	238310	0	14	0.0%	$7,600,000	$0
Conveyor & Conveying Equipment Manufacturers	333922	0	0	0.0%	$15,200,000	$0
Total					$34,200,00	$140,741
Weighted Step 1 Goal =						0.4%

SOURCES:
2022 County Business Patterns, U.S. Census Bureau
Virginia UCP DBE Directory, September 2024

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Table 3j: DBES — Roanoke-Blacksburg Airport by Relevant NAICS Codes
Runway 6/24 Rehabilitation — Phase 2 Construction

ACTIVITY	NAICS CODES	DBE FIRMS	ALL FIRMS	% of DBE FIRMS AVAILABLE	NAICS DOLLARS	DBE DOLLARS
Highway & Street	237310	3	18	16.7%	$4,083,333	$680,556
Site Prep	238910	1	19	5.3%	$1,197,000	$63,000
Geotechnical Testing	541380	29	149	19.5%	$630,000	$122,617
Environmental	541620	59	284	20.8%	$326,667	$67,864
Landscaping	561730	0	87	0.0%	$63,000	$0
Total					$6,300,000	$934,037
Weighted Step 1 Goal =						14.8%

SOURCES:
2022 County Business Patterns, U.S. Census Bureau
Virginia UCP DBE Directory, September 2024

Table 3k: DBES — Roanoke-Blacksburg Airport by Relevant NAICS Codes
Taxiway A Design

ACTIVITY	NAICS CODES	DBE FIRMS	ALL FIRMS	% of DBE FIRMS AVAILABLE	NAICS DOLLARS	DBE DOLLARS
Engineering	541330	140	2281	6.1%	$630,000	$38,667
Total					$630,000	$38,667
Weighted Step 1 Goal =						6.1%

SOURCES:
2022 County Business Patterns, U.S. Census Bureau
Virginia UCP DBE Directory, September 2024

Table 3l: DBES — Roanoke-Blacksburg Airport by Relevant NAICS Codes
Runway 24 EMAS Construction

ACTIVITY	NAICS CODES	DBE FIRMS	ALL FIRMS	% of DBE FIRMS AVAILABLE	NAICS DOLLARS	DBE DOLLARS
Highway & Street	237310	3	18	16.7%	$3,345,715	$557,619
Electrical Contractors	238210	0	40	0.0%	$105,715	$0
Site Prep	238910	1	19	5.3%	$19,002,040	$1,000,107
Geotechnical Testing	541380	29	149	19.5%	$5,065,917	$310,929
Environmental	541620	59	284	20.8%	$604,083	$117,573
Landscaping	561730	0	87	0.0%	$226,530	$0
Total					$28,350,000	$1,986,228
Weighted Step 1 Goal =						7.0%

SOURCES:
2022 County Business Patterns, U.S. Census Bureau
Virginia UCP DBE Directory, September 2024

NOTE: *The County Business Patterns data were used as the source to determine the denominator, or the number of all firms in the market area. The DBE directories listed above were used to determine the numerator, or the number of DBE firms in the market area.*

E. Determination of the "Weighted" DBE Base Figure

The Step 1 DBE Base Figure for each project was derived by multiplying the dollars for each activity by the percentage of relevant DBE firms to all relevant firms. The total DBE goal in dollars was divided by the total project costs to derive the step 1 goals.

The Step 1 DBE Base Figures for the Airport are as follows:

PROJECT	DBE BASE FIGURE
Rehabilitation Taxiway B (B1-B5) & Hold Apron Construction	14.8%
Runway 6/24 Rehabilitation Design	6.1%
Land Acquisition	4.4%
Terminal Improvements - Security Checkpoint & EDS Relocation/Baggage Reconfiguration (Design)	6.1%
Terminal Improvements Phase 1 - Security Checkpoint (BIL) - Construction	4.1%
Runway 6/24 Rehabilitation Phase 1 Construction	14.8%
Runway 6/24 Extension NEPA	13.5%
Runway 24 EMAS Design	6.1%
Terminal Improvements Phase 2 - EDS/ Baggage (BIL)	0.4%
Runway 6/24 Rehabilitation - Phase 2 Construction	14.8%
Taxiway A Rehabilitation Design	6.1%
Runway 24 EMAS Construction	7.0%

II. Adjustments to the DBE Base Figure

After the DBE Base Figure has been developed, the regulations (49 CFR Part 26) require that:

"...additional evidence in the sponsor's jurisdiction be considered to determine what adjustment, if any, is needed to the base figure in order to arrive at your overall goal" (26:45(d)).

A. Adjustment Factors to Consider

The regulations further state that there are several types of evidence that must be considered when adjusting the base figure. These include:

"(i) The current capacity of DBEs to perform work in your USDOT-assisted contracting program, as measured by the volume of work DBEs have performed in recent years.

The historical overall DBE goals accomplished at the Airport in recent years were examined relative to the above consideration. Notice the annual DBE percent accomplishment indicated in Table 4 below:

Table 4: Roanoke-Blacksburg Airport
DBE Accomplishment

REPORT PERIOD	DBE GOAL	DBE PERCENTAGE ACHIEVED	ACHIEVED OVER/UNDER
FY 2017	8.4%	1.1%	-7.3%
FY 2018	8.4%	7.3%	-1.1%
FY 2020	3.3%	3.0%	-0.3%
MEDIAN	8.4%	3.0%	-1.1%

The median DBE accomplishment for the periods as shown above for the Airport is 3.0%. This accomplishment was compared to the step 1 base figures calculated above.

B. Consultations

The Airport held a consultation meeting on October 23, 2024. The purpose of the meeting was to solicit information from interested stakeholders about the draft goal, as well as the availability of potential DBEs at the Airport, the effects of discrimination on opportunities for DBEs, and the Airport's effort to increase DBE participation. Consultation information can be found in Appendix B.

C. Adjustment to Step 1 DBE Base Figures: Roanoke-Blacksburg Airport, FY 2025-FY 2027

With the adjustment factors considered to this point, the Commission will adjust the Step 1 base figures as calculated above by adding the annual accomplishment factor derived in Table 4 above (3.0%) to the base figures, averaging the total for an adjusted DBE goal.

Table 6: Roanoke-Blacksburg Airport
FY 2025 – FY 2027 Overall Goal

FISCAL YEAR	PROJECT	STEP 1	STEP 2 ADJUSTMENT	OVERALL GOAL	TOTAL PROJECT COSTS	DBE GOAL (DOLLARS)
FY 2025	Rehabilitation Taxiway B (B1-B5) & Hold Apron Construction	14.8%	3.0%	8.9%	$4,950,000	$440,550
	Runway 6/24 Rehabilitation Design	6.1%	3.0%	4.6%	$1,800,000	$81,900
	Terminal Improvements - Security Checkpoint & EDS Relocation/Baggage Reconfiguration (Design)	6.1%	3.0%	4.6%	$2,880,000	$131,040
	Terminal Improvements Phase 1 - Security Checkpoint (BIL) - Construction	4.1%	3.0%	3.6%	$22,140,000	$785,970
FY 2025 Total				4.5%	$31,770,000	$1,439,460
FY 2026	Runway 6/24 Rehabilitation Phase 1 Construction	14.8%	3.0%	8.9%	$9,900,000	$881,100
	Runway 6/24 Extension NEPA	13.8%	3.0%	8.4%	$3,960,000	$332,640
	Runway 24 EMAS - Design	6.1%	3.0%	4.6%	$1,980,000	$90,090
	Terminal Improvements Phase	0.4%	3.0%	1.7%	$34,200,000	$581,400

	2 - EDS/ Baggage (BIL)					
FY 2026 Total				3.8%	$50,040,000	$1,885,230
FY 2027	Runway 6/24 Rehabilitation - Phase 2 Construction	14.8%	3.0%	8.9%	$6,300,000	$560,700
	Taxiway A Rehabilitation Design	6.1%	3.0%	4.6%	$630,000	$28,665
	Runway 24 EMAS - Construction	7.0%	3.0%	5.0%	$28,350,000	$1,417,500
FY 2027 Total				5.7%	$35,280,000	$2,006,865
FY 2025 - FY 2027 Overall Goal				4.6%	$117,090,000	$5,331,555

The total DBE goal in dollars was divided by the total project costs to derive the overall DBE goal of 4.6% for FY 2025-FY 2027.

III. Process

The Airport will normally submit its overall goal to the FAA on August 1 of each goal year.

Before establishing the overall goal this year, the Airport consulted with minority, women's and general contractor groups, community organizations, and other officials or organizations to obtain information concerning the availability of disadvantaged and non-disadvantaged businesses, the effects of discrimination on opportunities for DBEs, and the Airport's efforts to establish a level playing field for the participation of DBEs.

Following this consultation, the Airport published a notice of the proposed overall goal, informing the public that the proposed goal and its rationale were available for review and comment during normal business hours at the Airport's administrative office for 30 days following the date of the notice. The notice included addresses (including offices) to which comments could be sent and addresses where the proposal could be reviewed. This process was used to establish the goals for FY 2025 to FY 2027.

The Airport's overall goal submission to the FAA will include a summary of information and comments received during this public participation process and our responses.

The Airport will begin using the overall goal on October 1 of each goal year, unless the Airport has received other instructions from DOT/FAA (or, if the goal is established on a project basis) by the time of the first solicitation for a DOT/FAA-assisted contract for the projects.

IV. Breakout of Estimated Race-Conscious/Race-Neutral Participation

The Airport will meet the maximum feasible portion of its overall goal by using race-neutral means of facilitating DBE participation. The Airport will use a combination of the following race-neutral means to increase DBE participation:

1. Arranging solicitations, times for the presentation of bids, quantities, specifications, and delivery schedules in ways that facilitate DBE, and other small businesses participation (e.g., unbundling large contracts to make them more accessible to small businesses, encouraging prime contractors to subcontract portions of work that they might otherwise perform with their own forces);

2. Disseminating information communications on contracting procedures and specific contract opportunities (e.g., ensuring the inclusion of DBEs, and other small businesses, on recipient mailing lists for bidders, ensuring the dissemination to bidders on prime contracts of lists of potential subcontractors).

The Airport proposes a race-conscious goal of **4.6%** and a race-neutral goal of **0.0%,** for a total of **4.6%**. The reason for this breakout is that the projects from previous years show that the median amount by which the past DBE goals were under-achieved is **1.1%** (see **Table 4**).

The Airport will adjust the estimated breakout of race-neutral and race-conscious participation as needed to reflect actual DBE participation (26.51(f)) and it will track and report race-neutral and race-conscious participation separately.

For reporting purposes, race-neutral DBE participation includes, but is not necessarily limited to, the following: DBE participation through a prime contract a DBE obtains through customary competitive procurement procedures; DBE participation through a subcontract on a prime contract that does not carry a DBE goal; DBE participation on a prime contract exceeding a contract goal; and DBE participation through a subcontract from a prime contractor that did not consider a firm's DBE status in making the award.

V. Contract Goals

The Airport will use contract goals to meet any portion of the overall goal that the Airport does not project being able to meet using race-neutral means. Contract goals are established so that, over the period to which the overall goal applies, they will cumulatively result in meeting any portion of the overall goal that is not projected to be met through the use of race-neutral means.

The Airport will establish contract goals only on those DOT-assisted contracts that have subcontracting possibilities. The Airport need not establish a contract goal on every such contract, and the size of contract goals will be adapted to the circumstances of each such contract (e.g., type and location of work, availability of DBEs to perform the particular type of work).

The Airport will express its contract goals as a percentage of the Federal share of a DOT-assisted contract.

Appendix A: Resource Listing

A. Resource Documents

- Virginia UCP DBE Directory
- 2022 County Business Patterns, Census Bureau
- Uniform Report of DBE Commitments/Awards and Payments

Appendix B: Roanoke-Blacksburg Regional Airport – Web Conference

October 22, 2024

Summary of Meeting: Wilfred Nixon, of Ken Weeden & Associates, gave a PowerPoint presentation that covered and explained the following:

- Background, purpose, and goal requirements of the FAA-DBE program.
- Overview of the DBE goal methodology and basic requirements, such as use of most refined data, identification of a normal market area, and employment of a two-step process in establishing the overall 3-year DBE goals.
- Calculation of the base-figure goal (step 1), and adjusted goal (step 2), through “weighting” and consideration of indicators of “capacity”.

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Stakeholder Meeting Attendee List

ATTENDEE NAME	COMPANY/ORGANIZATION
David Jeavons	Roanoke Regional Airport Commission
Alison Abbott	Safety Compliance Solutions
Caroline Caylor	ARAZ Systems, LLC
Charlie Cummings	Major Towing LLC (Hauling Service)
Kate DeJarnette	Delta Airport Consultants, Inc.
Gray DeRenzi	Mance & Associates
Padmore John	Tsion Enterprises LLC dba Tsion Cafe
Melissa McGarry	FOXXSTEM
Jessica Nash	H & B Surveying and Mapping, LLC
Lisa Sink	Ride Source
Diana Trotter	Vanue, LLC
Sushant Upadhyaya	Kaveree, Inc.
Jeremy Weeden	Ken Weeden & Associates
Wilfred Nixon	Ken Weeden & Associates
Danielle Andrews	Ken Weeden & Associates

Questions/Comments

1. Point of clarification, so you used bidders' list to calculate the market area but did not use bidders lists to calculate the DBE availability, right?

   Correct, Bidder's list is utilized to calculate where bidders come from to determine the market area.

2. Are procurement opportunities advertised through eVA so the registered vendors can receive notification?

   Yes, all projects are advertised through eVA. https://eva.virginia.gov/

3. When will the procurements start rolling out? Will there be anything for 2024?

FFY 2025 started as of October 1, so these projections are for FFY 2025-2027.

4. Will there be consultant opportunities available?

As far as consultant opportunities are concerned, there may be a way to connect with current vendors, please send an email to finance@flyroa.com.

5. I noticed that the DBE percentage has been reduced. Can you clarify how this decision might impact future procurement efforts? Should we expect this number to continue decreasing, or will there be measures in place to support and possibly increase DBE participation in upcoming projects?

The Step 1 DBE Base figure was adjusted based on past DBE participation. The Airport considers adjustment factors during the goal setting process. The DBE goal can be adjusted down as well as up.

6. Can this ppt be shared with participants by email?

Once the ppt is finalized it will also be uploaded to the DBE section of the Airport's website.

7. Do I need a specific ACDBE code for Hauling or can the same NAICS be used both ACDBE and DBE Certification?

The same code can be used for ACDBE and DBE certification. If participating as an ACDBE the ACDBE designation is required.

8. Can concessionaire information be sent to Diana Trotter?

Yes, please send email to finance@flyroa.com for contact information.

9. Overall, I think the methodology was very sound and the goal seems appropriate given the upcoming projects in the next 3 years.